

CHRISTINE GOLDEN

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SUMMARY

Strategic Chief Operations Officer and entrepreneur specializing in building operational infrastructure for growing organizations. Experienced in transforming vision into executable systems, optimizing budgets and resources, and aligning teams toward expansion. Strong track record across commercial real estate, event production, and mission-driven organizations.

CORE COMPETENCIES

Operations Leadership | Strategic Planning | Cross-Functional Management | Process Optimization | Budget Oversight | Team Development | Vendor Relations | Event Production | Real Estate Asset Management

EDUCATION

University of Vermont

Project Management Professional Certificate
May 2018

Clark University

Bachelor of Arts, Sociology and Communication & Culture
Double Major, Cum Laude, May 2009

ADDITIONAL CREDENTIALS

Real Estate Salesperson License, State of Vermont, 2015

President of Champlain Connections BNI, 2021-2022

PROFESSIONAL LEADERSHIP EXPERIENCE

2023 to present Co-Owner | First Cut Productions – Wilmington, NC

- Leader in business operations, marketing, and project management
- Produced the First Cut Film Festival

2018 to present Owner | Golden Consulting – Remote

- Serve as a **strategic operations partner** to CEOs, executive teams, and nonprofit Boards, translating organizational vision into scalable systems and actionable plans
- Design and implement **SOPs, workflow infrastructure, and cross-department communication frameworks** to improve efficiency and accountability
- Lead **organizational restructuring and process optimization initiatives**, reducing operational bottlenecks and aligning teams toward growth
- Build **internal culture, hiring pipelines, and performance management systems** to support long-term sustainability
- Oversee **event logistics and stakeholder coordination** for professional gatherings, ensuring seamless execution and brand consistency

2013 to 2018 Chief Operations Officer | Nedde Real Estate – Burlington, VT

- Directed company-wide operations for a **multi-million-dollar commercial and residential real estate portfolio**, overseeing **5 departments and 20+ employees** across leasing, construction, finance, administration, and property management
- Managed **budgets for multiple development projects valued at \$1M–\$20M**, ensuring on-time and under-budget delivery
- Spearheaded **leasing of large-scale apartment complexes**, achieving **100% occupancy rates** and accelerating lease-up timelines
- Introduced **operational systems and reporting structures** that improved workflow transparency and cross-department coordination
- Brokered **real estate sales and leases totaling \$2+ million**, serving as both strategist and negotiator
- Built and led **onboarding and training programs** for new hires, reducing ramp-up time by **50%** and strengthening team retention

ADDITIONAL EXPERIENCE

2023 to 2024 Event Marketer | Renewal by Andersen – Wilmington, NC

- The face of the company representing the product at trade shows, expos, and vendor fairs

2011 to 2013 Listings & Marketing Coordinator | Geri Reilly Real Estate - South Burlington, VT

- Spearheaded marketing and listing maintenance for **50+** real estate listings

2008 Intern | Tiffany & Co. – London, UK

- Analysis and reporting functions serving the Head of the Direct Marketing and PR departments